



February 18, 2009 1:30 - 5:00 pm  
Westin BWI Hotel  
Linthicum, Maryland

### Event Option #3

How many events can you attend that guarantee you face-to-face meetings with decision makers from our builder and remodeler members?

Key Connections has the building and remodeling companies as the exhibitors. Attendees have 3 minutes to spend with each to promote their products or services. It is a great opportunity to offer specials or show off the newest products and trends in the industry.

visit [www.homebuilders.org/page/keyconnections/](http://www.homebuilders.org/page/keyconnections/)



April 16, 2009  
Marriott Hunt Valley, Maryland

### Event Option #4

The MAX Awards is a formal gala evening sponsored by the Sales & Marketing Council which honors exemplary new homes, model home merchandising, marketing, salespersons, sales managers and marketing directors. Over 1,000 attendees enjoy this cocktail reception and dinner every spring.

visit [www.homebuilders.org/page/max/](http://www.homebuilders.org/page/max/)

### HBAM Events Club-Exclusive Pricing

Choose your minimum of 3 events **filling out the form below, photocopy this page and fax or mail to HBAM with payment to be part of the club!** Questions can be directed to Cara Smith at [cara@homebuilders.org](mailto:cara@homebuilders.org) or (410) 265-7400, ext. 114.

#### 2008 Celebrity Chef Night & Auction (October 16)

For every 2 tickets you purchase, you get 1 additional ticket for free. Buy 4 tickets, get 2 additional tickets for free...

Ticket cost is \$55 per person.  
No. of paid tickets \_\_\_\_ x \$55 = \$ \_\_\_\_  
No. of free tickets \_\_\_\_  
Total no. tickets \_\_\_\_

#### 2008 ICON Awards (November 20)

Buy 1 ticket, get a 2nd ticket at 1/2 price.

Ticket cost is \$95 per person.  
No. of paid tickets \_\_\_\_ x \$95 = \$ \_\_\_\_  
No. of 1/2 price tickets \_\_\_\_ x \$47.50 = \$ \_\_\_\_  
Total no. tickets \_\_\_\_

#### 2009 Key Connections (February 18)

Buy 1 ticket, get 1 additional ticket free... buy 2 tickets get 2 additional tickets free...

Ticket cost is \$65 per person.  
No. of paid tickets \_\_\_\_ x \$65 = \$ \_\_\_\_  
No. of free tickets \_\_\_\_  
Total no. tickets \_\_\_\_

#### 2009 MAX Awards (April 16)

\$15 off regular ticket price for 2 tickets.

Ticket cost is \$104 per person.  
No. of paid tickets \_\_\_\_ x \$89 = \$ \_\_\_\_ (2 ticket maximum)

.....  
Events grand total \$ \_\_\_\_  
Payment Options:  AMEX  VISA  MC  Check  
Card No. \_\_\_\_\_ Exp. \_\_\_\_\_  
Zip code billing address: \_\_\_\_\_ Security code: \_\_\_\_\_

Name: \_\_\_\_\_  
Company: \_\_\_\_\_  
Phone: \_\_\_\_\_ Fax \_\_\_\_\_  
email: \_\_\_\_\_

HBAM 7127 Ambassador Road, Suite 150  
Baltimore, MD 21244 (FAX) 410-265-6529



# HBAM Events Club

**In a time where every dollar matters, join the HBAM Events Club to maximize your money and ensure your participation at key networking events.**



## How Does the HBAM Events Club Work?

The Home Builders Association of Maryland is proud to offer its members the opportunity to save money on selected networking events by simply committing and paying in advance. In some cases, the cost savings spans over more than one employee attending which is an even greater savings to your company.

Read through the 4 events we have as part of the Events Club, **you must select 3 of the 4 events to be eligible to receive the exclusive pricing**. Use the form on the back of this flier to get on-board today.

A member of the HBAM events staff will contact you prior to the events you have signed up for and provide you a special registration form so you can get yourself, as well as others within your company (if applicable), registered properly. This will be a simple and quick process. When you show up on-site at the event, your badge will be waiting (if event has badges) and a special **Events Club ribbon** will be on your badge.

For questions or general information on any event listed, please call Cara Smith, Event Coordinator at (410)265-7400, ext 114 or email [cara@homebuilders.org](mailto:cara@homebuilders.org). HBAM lists ALL of its events and educational opportunities at [www.homebuilders.org](http://www.homebuilders.org) or refer to the 2008-2009 HBAM Planning Guide enclosed with this flier.



October 16, 2008 from 5:30 - 9:00 PM  
Martin's West  
Baltimore, Maryland

### Event Option #1

Join us for this Fall event filled with lively entertainment, mouth watering food and wines from around the world. While networking and enjoying the culinary talents of the approximately 30 + builder and remodeler chefs, you have an opportunity to purchase exciting live and silent auction items. This is open to all members and ususally draws over 800 attendees. A portion of the proceeds benefits The Builders' Haven Foundation.

You can view a list of chefs already cookin' up their dishes, information on sponsoring and or donating an item for this event at [www.homebuilders.org/page/chefnight/](http://www.homebuilders.org/page/chefnight/)



**2008 ICON AWARDS**  
November 20, 2008 6-9 pm  
Turf Valley Resort  
Ellicott City, Maryland

### Event Option #2

HBAM members gather for a festive Fall evening of networking with seasoned and new members. It features cocktails and hors d'oeuvres. A highlight of the evening is the announcement and celebration of the HBAM Builder and Associate Member of the Year, the Lifetime Achievement Award as well as the Emeritus Award for the Immediate Past President. This event draws approximately 250 attendees.

#### 2008 ICON Awards Winners

Builder of the Year  
Lou Baker of Pulte Homes

Associate of the Year  
Judy Borns of Residential Title

Lifetime Achievement  
Dwight Hikel of Shelter Systems

visit [www.homebuilders.org/page/icon/](http://www.homebuilders.org/page/icon/)