



## Annual sponsorship packages available!

Annual sponsorship packages are available for the Sales and Marketing Council, HBAM Remodelers™ Council, Land Development Council and the Certified Master Builder and Remodeler Program.

Contact Carey Swift at 410-265-7400, ext. 118 or [carey@homebuilders.org](mailto:carey@homebuilders.org) for information on all HBAM sponsorship opportunities and details on annual packages.

[www.mdremodelers.org](http://www.mdremodelers.org)

[www.cmbr.org](http://www.cmbr.org)

## Advertise in HBAM Publications

HBAM accepts advertising in five unique print and electronic publications. Advertising is a cost-effective way to reach industry professionals throughout the mid-Atlantic all year long.

1. Mid-Atlantic Builder
2. HBAM Directory and Buyers' Guide
3. Builder Mart Program Guide
4. Builder News Network Daily E-Publication
5. Online at [www.homebuilders.org](http://www.homebuilders.org)



Contact Network Media Partners for more information on advertising.

Phone: 410-584-1964 or email

[hbam@networkmediapartners.com](mailto:hbam@networkmediapartners.com)

Networking



Trade Shows



Awards



Conferences

HBAM was ranked one of the "Largest business networking organizations in the Baltimore Area" by the *Baltimore Business Journal* in 2007 and 2008.

**Home Builders Association of Maryland**  
7127 Ambassador Road  
Suite 150  
Baltimore, MD 21244

Phone: 410-265-7400

Fax: 410-265-6529

[www.homebuilders.org](http://www.homebuilders.org)



Make the most of your membership  
**"Plan for Success"**



2008 -2009

HBAM

Planning Guide



As you anticipate the year ahead and the rebound of the industry we hope it will bring, we've developed this guide to assist in your planning for a year of involvement in the **Home Builders Association of Maryland**. Ensure you are present at our value-added networking events and don't miss your chance to market your company to the decision makers in the home building and remodeling industry all year long.

**Don't miss these remaining events in 2008!**

**October 16**

**CELEBRITY CHEF NIGHT AND AUCTION:  
TAILGATE STYLE**  
Martin's West ♦ Baltimore, MD  
Ticket cost: \$55 - \$120  
Sponsorships: \$500 - \$3,000  
Exhibit: **Free** - only builder & remodeler members

**November 6**

**MARYLAND REAL ESTATE AND  
CONSTRUCTION FORECAST CONFERENCE**  
Martin's West ♦ Baltimore, MD  
Ticket Cost: \$95  
Sponsorships: \$450 - \$6,000

**November 13**

**HBAM REMODELERS™  
AWARDS OF EXCELLENCE**  
Boumi Temple ♦ White Marsh, MD  
Ticket cost: \$85 - \$125  
Sponsorships: \$250 - \$5,000

**November 20**

**ICON AWARDS**  
Turf Valley Resort ♦ Ellicott City, MD  
Ticket Cost: \$95  
Sponsorships: \$500 - \$3,000

**December 9**

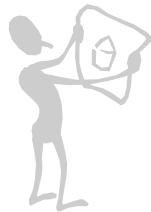
**GOVERNOR'S ANNUAL  
HOUSING CONFERENCE**  
Baltimore Convention Center ♦ Baltimore, MD  
Tickets: \$75  
Sponsorships: \$2,500 - \$10,000

**December 11**

**2009 LEGISLATIVE OUTLOOK AND  
RECOGNITION LUNCHEON**  
TBD

[www.homebuilders.org](http://www.homebuilders.org)

Browse the event listings for full details on any event.



**Budget and plan for 2009!**

**January 20 - 23**

**INTERNATIONAL BUILDERS' SHOW**  
Las Vegas, Nevada  
Sponsorships: \$425 - \$3000

**February 18**

**KEY CONNECTIONS**  
Westin BWI ♦ Linthicum Heights, MD  
Ticket Cost: \$65  
Sponsorships: \$1,500 - \$3,500  
Exhibit: **Free** - only builders & remodelers may exhibit

**March 25**

**BUILDER MART**  
Maryland State Fairgrounds ♦ Timonium, MD  
Ticket Cost: \$45 for members \$55 non-members  
Sponsorships: \$150 - \$3,500  
Exhibit: \$1,295 per 10 x 10 booth

**April 16**

**MARYLAND AWARDS OF EXCELLENCE – MAX**  
Hunt Valley Marriott ♦ Hunt Valley, MD  
Ticket Cost: \$90 - \$110  
Sponsorships: \$500 - \$4,000

**May**

**MID-YEAR UPDATE: MARYLAND REAL ESTATE AND  
CONSTRUCTION FORECAST CONFERENCE**  
TBD  
Ticket Cost: \$95  
Sponsorships: \$450 - \$6,000

**June**

**HBAM BUILDERS' OPEN**  
Various local courses  
Ticket Cost: \$650 - \$800 per foursome  
Sponsorships: \$400 - \$1,000

**June/July**

**SMC SPRING GALA**  
Nick's Fish House ♦ Baltimore, MD  
Ticket Cost: \$45- \$60  
Sponsorships: \$500 - \$3,000

*More than 6,000  
attended Builder  
Mart in 2008.*

*Did you know?  
Business people use  
golf as a gateway to  
network, negotiate  
and strategize about  
business. Don't miss  
your chance to mingle  
with industry leaders.*

*Celebrity Chef Night  
Here's your chance to  
get exposure in front  
of over 700 members  
and bid on over 200  
auction items.*

*Did you know?  
The HBAM  
Remodelers™  
Awards of  
Excellence  
winners are  
featured in  
consumer maga-  
zines throughout  
the region.*

**Late-September**

**LAND DEVELOPMENT COUNCIL  
AWARDS OF EXCELLENCE**  
Center Club ♦ Baltimore, MD  
Ticket Cost: \$85 - \$100  
Sponsorships: \$500 - \$1,250

**Mid-October**

**CELEBRITY CHEF NIGHT  
AND AUCTION**  
Martin's West ♦ Baltimore, MD  
Ticket cost: \$55  
Sponsorships: \$500 - \$4,000  
Exhibit: **Free** - only builder & remodeler members

**November**

**HBAM REMODELERS™  
AWARDS OF EXCELLENCE**  
Venue to be determined  
Ticket cost: \$95 - \$120  
Sponsorships: \$450 - \$5,000

**November**

**ICON AWARDS**  
Venue to be determined  
Ticket Cost: \$95  
Sponsorships: \$500 - \$3,000

**November**

**GOVERNOR'S STATE  
HOUSING CONFERENCE**  
Baltimore Convention Center ♦ Baltimore, MD  
Tickets: \$75  
Sponsorships: \$2,500 - \$10,000

**\*Membership dues questions for 2009, contact Kim Dresser, 410-265-7400, ext. 115 or kim@homebuilders.org**

**Register on-line for HBAM events!**

Visit [www.homebuilders.org](http://www.homebuilders.org) on a regular basis for the most up-to-date information and to register for events, classes and conferences. Look for "A Guide to your HBAM Membership" in the membership section for a description of each event and a HBAM staff contact.

*Prices and dates are subject to change.*